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SEPTEMBER, 1936

(Season 1936-1937)

Wholesale Price List

Portland Wholesale Nursery Company

Office, Warehouse and Yard

306 S. E. Twelfth Ave.

PORTLAND, OREGON



● Member:

American Association of Nurserymen
Pacific Coast Association of Nurserymen
Oregon Association of Nurserymen
California Association of Nurserymen
Portland Nursery Club

To Our Patrons:

THIS is strictly a WHOLESALE list, and intended only for those engaged in buying and selling nursery products. We will appreciate being notified in case it gets in the hands of anyone not entitled to it.

PRICES are based upon present market conditions, and are subject to change at any time.

RATES for quantity are as follows:

5 at per 10 rate
50 at per 100 rate
500 at per 1000 rate

TERMS 3% discount for cash with order, 2% ten days, 1% thirty days, and sixty days net. Interest at 6% will be charged on all over-due accounts. (All nursery supplies 2% ten days, or strictly thirty days net.)

GRADE STANDARDS. Those adopted by the Pacific Coast Association of Nurserymen.

PACKING. All boxing and baling charged at cost.

GUARANTEE OF GENUINENESS. We are ready at any time to replace, free of charge, nursery stock that is proven to be untrue to name, or to refund the original amount paid, but we shall in no case be liable for any sum greater than the original purchase price of such stock.

CLAIMS OR COMPLAINTS. We very much appreciate having reports on shipments as soon as they are received. If stock is unsatisfactory, kindly advise us at once, and we will do all in our power to make any necessary adjustment. Unless otherwise specified, our sales are made F. O. B. Portland, and although we use all possible precaution in making shipments, our responsibility ceases upon delivery in good order to the carrier company.

FILLING OF ORDERS. We are equipped to make prompt shipment of stock that we have in our own nurseries, and orders marked "RUSH" will receive our especial attention.

OUR MOTTO IS QUALITY PLUS SERVICE and it is our earnest desire to live up to it.

LOCATION. Our office, warehouse and tree yard are located at East 12th Avenue and Pine Street. Take either a Mt. Tabor or Montavilla car to East 12th Avenue, and it is only a short walk to our door.

Portland Wholesale Nursery Company

306 S. E. TWELFTH AVE.

PORTLAND, OREGON

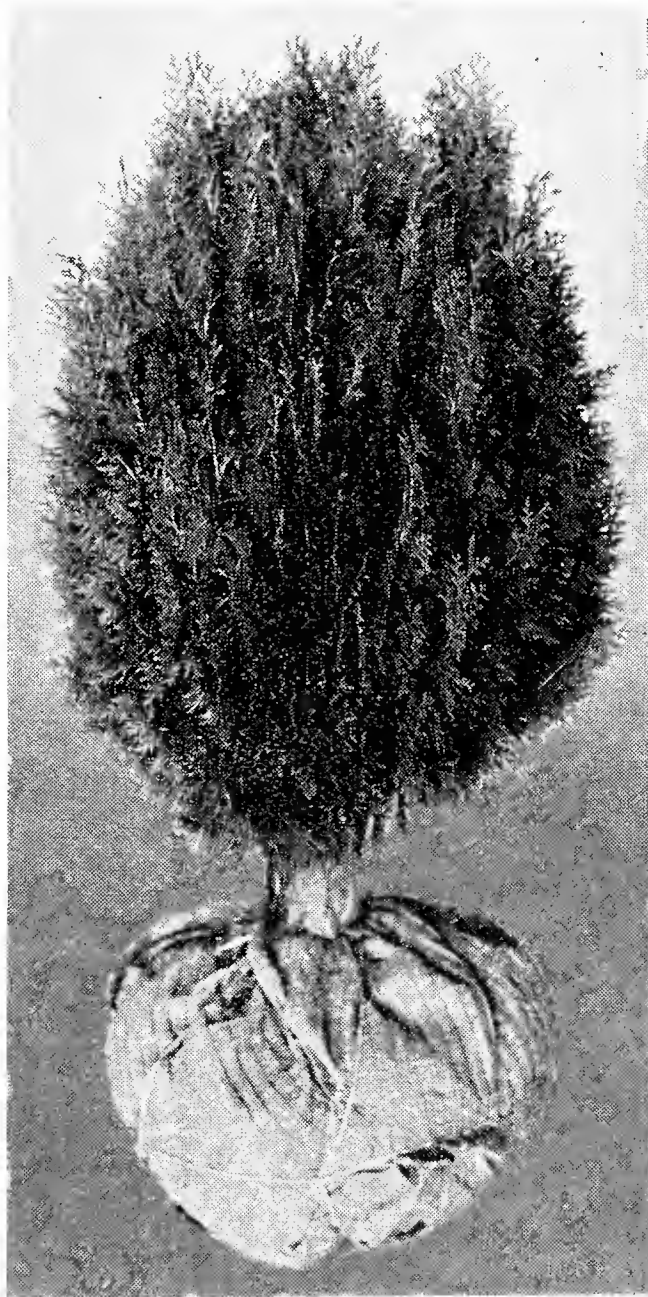
D. Brownell Marshall, President

J. Frank Schmidt, Vice-President

A. H. Steinmetz, Sec.-Treas. and Manager

OUR Portland area has enjoyed a very favorable growing season. One of our pioneer nurserymen recently remarked that he did not recall a season when from early Spring until September weather conditions had been as nearly ideal for the growing of nursery stock as during this year.

Our line is complete, and everything we have to offer has had the best of care.



Berekman's Golden Arborvitae
(15-18 inches)

This plant is securely balled, first with burlap, then with 2-way stretch waterproof paper, and is all ready for shipping.

CHANGE OF LOCATION

We are pleased to call your attention to the fact that we are erecting an up-to-date building at the corner of East 12th Avenue and Pine Street, and are planning to move October 1. Although our investment is conservative and our overhead not materially increased, we will have much better facilities for handling stock and giving prompt service. We shall be very glad to have you call on us, and if we can help you in any way, we shall be pleased to do so.

Price List, September, 1936

Season 1936-1937

Portland Wholesale Nursery Company



FRUIT TREES

Due to the limited supply of Fruit Trees available for delivery this season, we are not quoting thousand rates. It is possible however that quantity rates can be allowed on certain varieties, and your inquiries are solicited.

We reserve the privilege of charging 2½ to 5 cents more per tree in case less than five of a variety are ordered.

APPLES AND CRABS

Caliper	Height	Per 10	Per 100
2 year 11/16 inch and up	5 feet and up	\$2.75	\$25.00
2 year 9/16 to 11/16 inch	4 feet and up	2.50	22.50
2 year 7/16 to 9/16 inch	3 feet and up	2.25	20.00
1 year 5/8 inch up	4 feet and up	2.50	22.50
1 year 1/2 to 5/8 inch	4 feet and up	2.25	20.00
1 year 3/8 to 1/2 inch	3 feet and up	2.00	17.50
Arkansas Black	Mammoth Blacktwig	Spitzenburg	
Baldwin	McIntosh	Stayman Winesap	
Banana	Northern Spy	Talman Sweet	
Delicious	Ortley	W. W. Pearmain	
Duchess of Oldenburg	R. I. Greening	Wagener	
Ey. Harvest	Red Astrachan	Wealthy	
Fameuse	Red Delicious	Winesap	
Gravenstein	Red Gravenstein	Yellow Bellflower	
Grimes Golden	Red June	Yellow Newtown	
Jonathan	Red Rome Beauty	Yellow Transparent	
King Tompkins Co.	Rome Beauty		
Hyslop	Red Siberian	Transcendant	Whitney

PEARS

Caliper	Height	Per 10	Per 100
2 year 11/16 inch and up	4 feet and up	\$2.75	\$25.00
2 year 9/16 to 11/16 inch	4 feet and up	2.50	22.50
2 year 7/16 to 9/16 inch	3 feet and up	2.25	20.00
1 year 5/8 inch up	4 feet and up	2.50	22.50
1 year 1/2 to 5/8 inch	4 feet and up	2.25	20.00
1 year 3/8 to 1/2 inch	3 feet and up	2.00	17.50
Anjou	Easter	Seckel	
Bartlett	Flemish Beauty	Sheldon	
Bosc	Gorham	Winter Barlett	
Clairgeau	Hardy	Winter Nelis	
Clapp's Favorite	Howell		
Comice	Kieffer		

SWEET CHERRIES

Caliper	Height	Per 10	Per 100
2 year 11/16 inch and up	5 feet and up	\$3.25	\$30.00
2 year 9/16 to 11/16 inch	4 feet and up	3.00	27.50
2 year 7/16 to 9/16 inch	3 feet and up	2.75	25.00
1 year 5/8 inch and up	4 feet and up	3.00	27.50
1 year 1/2 to 5/8 inch	4 feet and up	2.75	25.00
1 year 3/8 to 1/2 inch	3 feet and up	2.50	22.50
1 year 1/4 to 3/8 inch	2 feet and up	2.25	20.00
Bing	Deacon	Waterhouse	
Black Republican	Lambert		
Black Tartarian	Royal Ann (Napoleon)		

FRUIT TREES—Continued

SOUR CHERRIES

Caliper	Height	Per 10	Per 100
2 year 11/16 inch and up	4 feet and up	\$3.25	\$30.00
2 year 9/16 to 11/16 inch	3 feet and up	3.00	27.50
2 year 7/16 to 9/16 inch	3 feet and up	2.75	25.00
1 year 5/8 inch and up	3½ feet and up	3.00	27.50
1 year 1/2 to 5/8 inch	3 feet and up	2.75	25.00
1 year 3/8 to 1/2 inch	2½ feet and up	2.50	22.50
1 year 1/4 to 3/8 inch	2 feet and up	2.25	20.00
Early Richmond	Late Duke	Montmorency Lg.	
English Morello	May Duke	Olivet	

APRICOTS

Caliper	Height	Per 10	Per 100
1 year, 5/8 inch and up	4 feet and up	\$2.50	\$22.50
1 year 1/2 to 5/8 inch	4 feet and up	2.25	20.00
1 year 3/8 to 1/2 inch	3 feet and up	2.00	17.50
1 year 1/4 to 3/8 inch	2 feet and up	1.75	15.00
Blenheim	Lewis	Royal	Wenatchee
Chinese	Moorpark	Tilton	Yakima

PEACHES

Caliper	Height	Per 10	Per 100
1 year 5/8 inch and up	4 feet and up	\$2.50	\$22.50
1 year 1/2 to 5/8 inch	4 feet and up	2.25	20.00
1 year 3/8 to 1/2 inch	3 feet and up	2.00	17.50
Alexander	Hales' Early	Peak Cling	
Champion	Heath Cling	Phillips Cling	
Crawford's Early	Improved Elberta	Rochester	
Crawford's Late	J. H. Hale	Salway	
Early Charlotte	Lovell	Slappy	
Early Elberta	Mayflower	Triumph	
Elberta	Muir	Tuscan Cling	
Golden Jubilee	Palora Cling		

NECTARINES

Caliper	Height	Per 10	Per 100
1 year 5/8 inch and up	4 feet and up	\$2.50	\$22.50
1 year 1/2 to 5/8 inch	4 feet and up	2.25	20.00
1 year 3/8 to 1/2 inch	3 feet and up	2.00	17.50
Boston	Gower	New White	Stanwick

PLUMS AND PRUNES

Caliper	Height	Per 10	Per 100
2 year 11/16 inch and up	6 feet and up	\$2.75	\$25.00
2 year 9/16 to 11/16 inch	5 feet and up	2.50	22.50
2 year 7/16 to 9/16 inch	3 feet and up	2.25	20.00
1 year 5/8 inch and up	6 feet and up	2.50	22.50
1 year 1/2 to 5/8 inch	4 feet and up	2.25	20.00
1 year 3/8 to 1/2 inch	3 feet and up	2.00	17.50

PLUMS

Beauty	Grand Duke	Reine Claude
Blue Damson	Green Gage	Santa Rosa
Bradshaw	Jefferson	Satsuma
Burbank	Peach	Shiro
Climax	President	Wickson
Columbia	Prinlew	Yellow Egg

PRUNES

Date	Imperial	Noble
French	Italian	Silver
French Improved	Kelsey	Sugar
Hungarian	Maynard	Tragedy

QUINCE

Height	Per 10	Per 100
4 to 5 feet, Branched	\$4.00	\$35.00
3 to 4 feet, Branched	3.50	30.00
(Whips 10 cents less per tree).		
Champion	Orange	Pineapple

NUT TREES

ALMOND

Caliper	Height	Per 10	Per 100
5⁄8 inch and up	4 feet and up	\$2.50	\$22.50
1⁄2 to 5⁄8 inch	4 feet and up	2.25	20.00
3⁄8 to 1⁄2 inch	3 feet and up	2.00	17.50
1⁄4 to 3⁄8 inch	2 feet and up	1.75	15.00
Drakes Seedling	I. X. L. Ne Plus Ultra Nonpareil Texas Prolific		

CHESTNUTS

Height	Each	Per 10	Per 100
6 to 8 feet	\$.85	\$ 7.50	\$ 70.00
5 to 6 feet . . . . .	.75	6.50	60.00
4 to 5 feet . . . . .	.65	5.50	50.00
3 to 4 feet . . . . .	.50	4.50	40.00
American Sweet	Spanish or Italian		

Improved American Sweet (Budded) at 15c more per tree.

FILBERTS

These are transplanted nursery grown stock, and very much better rooted than ordinary layers.

Height	Per 10	Per 100
4 to 5 feet	\$4.00	\$35.00
3 to 4 feet	3.00	25.00
2 to 3 feet	2.50	20.00
Barcelona	Daviana	Du Chilly White Aveline

WALNUTS

	Per 10	Per 100
Franquette Grafts 8 to 10 feet, 2 year, Branched	\$15.00	
“ “ 6 to 8 feet, 2 year, Branched	12.50	
“ “ 8 to 10 feet, on Calif. Black	11.00	\$100.00
“ “ 6 to 8 feet on Calif. Black	8.50	80.00
“ “ 4 to 6 feet on Calif. Black	6.50	60.00
“ “ 3 to 4 feet on Calif. Black	5.50	50.00
Seedlings, Calif. Black, 6-8 feet	4.50	40.00
Seedlings, Calif. Black, 4-6 feet	3.50	30.00

Pay every bill when due. Buy nothing until you know you can pay for it. The habit of paying your bills promptly and the reputation of meeting your obligations may become your most valuable business asset.

SMALL FRUITS

GRAPES

AMERICAN VARIETIES

	Grade	Per 10	Per 100	Per 1000
Brighton, large sweet red	2 year No. 1	\$1.20	\$10.00	
Campbell's Early, early black	2 year No. 1	1.20	10.00	80.00
Concord, black	2 year No. 1	.90	8.00	70.00
Delaware, small red	2 year No. 1	1.50	12.00	
Moore's Early, early black	2 year No. 1	1.20	10.00	
Niagara, white	2 year No. 1	1.20	10.00	
Worden, large black	2 year No. 1	1.20	10.00	80.00

GOOSEBERRIES AND CURRANTS

	Grade	Per 10	Per 100
Oregon Champion	2 year No. 1	\$.70	\$ 6.00
"	2 year No. 2	.60	5.00
Perfection	2 year No. 1	.70	6.00
"	2 year No. 2	.60	5.00

RASPBERRIES AND BLACKBERRIES

	Per 10	Per 100	Per 1000
Chief, red, transplants	\$.50	\$ 4.00	\$ 35.00
Cumberland, black, transplants	.50	4.00	35.00
Gregg, black, transplants	.50	4.00	35.00
Lloyd George, large red, transplants	.50	4.00	35.00
Plum Farmer, black, transplants	.50	4.00	35.00
Cuthbert, red, suckers	.25	1.50	10.00
St. Regis, red, suckers	.40	3.00	20.00
Cory's Thornless, transplants	1.25	10.00	80.00
Evergreen, transplants	.60	5.00	40.00
Evergreen, suckers and tips	.50	3.00	25.00
Lawton, suckers	.50	3.00	25.00
Lucretia Dewberry, transplants	.60	4.00	35.00

LOGANBERRIES AND YOUNGBERRIES

	Per 10	Per 100	Per 1000
Transplants	\$.70	\$ 6.00	\$ 50.00
Tip plants (Spring only)		3.00	25.00

BOYSENBERRIES

	Per 10	Per 100	Per 1000
Strong 1 year plants, equal to transplants	\$1.00	\$ 9.00	\$ 80.00

STRAWBERRIES

From inspected and certified fields—\$.75 per 100; \$5.50 per 1000.

Banner	Gold Dollar	Marshall
New Oregon		Mastodon (Everbearing)
Special prices for quantity.		

ASPARAGUS

	Per 100	Per 1000
Two year	\$ 1.00	\$ 8.00
Three year	1.25	10.00
Giant		Mary Washington

HORSERADISH

	Per 10	Per 100	Per 1000
Crowns	\$.70	\$ 5.00	\$ 40.00

RHUBARB, CROWN DIVISIONS

	Per 10	Per 100	Per 1000
Mammoth Victoria	\$.70	\$ 5.00	\$ 35.00
Riverside Giant	.70	5.00	35.00

SEEDLINGS—Clean Coast Grown

Our own Seedlings are grown here in the Portland district, on sandy loam soil, without irrigation, and naturally develop a strong fibrous root system.

We can furnish Apple and Pear Seedlings from the irrigated districts of Eastern Washington, in either straight root or branched root stock.

APPLE		Per 1000
"	1/4 inch and up, branched.....	\$18.00
"	1/4 inch and up, straight.....	16.00
"	No. 1, 3/16-1/4 inch, branched.....	16.00
"	No.1, 3/16-1/4 inch, straight.....	14.00
"	No. 2 2/16-3/16 inch, branched.....	12.00
"	No. 2, 2/16-3/16 inch, straight.....	10.00
"	No. 3, about 2/16 inch.....	7.00

CHERRY—MAHALEB AND MAZZARD

"	1/4 inch and up.....	16.00
"	No. 1, 3/16-1/4 inch.....	14.00
"	No. 2, 2/16-3/16 inch.....	10.00
"	No. 3, about 2/16 inch.....	7.00

PEAR—FRENCH.

"	1/4 inch and up, branched.....	20.00
"	1/4 inch and up, straight.....	16.00
"	No. 1, 3/16-1/4 inch, branched.....	18.00
"	No. 1, 3/16-1/4 inch, straight.....	14.00
"	No. 2, 2/16-3/16 inch, branched.....	14.00
"	No.2, 2/16-3/16 inch, straight.....	10.00
"	No. 3, about 2/16 inch,.....	7.00

PLUM—MYROBOLAN.

"	1/4 inch and up.....	16.00
"	No. 1, 3/16-1/4 inch.....	14.00
"	No. 2, 2/16-3/16 inch.....	10.00
"	No. 3, about 2/16 inch.....	8.00

QUINCE—Rooted Cuttings.

"	1/4 inch and up.....	30.00
"	No.1, 3/16-1/4 inch.....	25.00
"	No. 2, 2/16-3/16 inch.....	20.00

SHADE TREE SEEDLINGS

BIRCH—European			Per 100	Per 1000	MAPLE—Norway			Per 100	Per 1000
18-24 inch.....			\$6.00	\$ 55.00	18-24 inch.....			\$4.50	\$ 40.00
15-18 inch.....			5.00	45.00	15-18 inch.....			4.00	35.00
12-15 inch.....			4.00	35.00	12-15 inch.....			3.50	30.00
9-12 inch.....			3.00	25.00	9-12 inch.....			3.00	25.00
6- 9 inch.....			2.00	15.00	6- 9 inch.....			2.50	20.00
DOGWOOD—Cornus nuttalli			Per 100		MAPLE—Vine and				
18-24 inch, 2-yr. transp....			\$15.00		Palmatum (Japanese)				
15-18 inch, 2 yr. transp....			12.50		9-12 inch.....			\$4.50	\$ 40.00
12-15 inch, 2 yr. transp....			10.00		6- 9 inch.....			3.50	30.00
9-12 inch, 2 yr. transp....			7.50		MOUNTAIN ASH—				
ELM—Chinese-Ulmus					European			Per 100	Per 1000
pumila			Per 100	Per 1000	18-24 inch.....			\$4.00	\$ 35.00
3- 4 feet.....			\$4.00	\$ 35.00	15-18 inch.....			3.50	30.00
2- 3 feet.....			3.00	25.00	12-15 inch.....			3.00	25.00
18-24 inch.....			2.00	16.00	9-12 inch.....			2.50	20.00
12-18 inch.....			1.50	12.00	OREGON GRAPE			Per 100	Per 1000
6-12 inch.....			1.00	7.00	8-10 inch transp.			\$9.00	\$ 80.00
					6- 8 inch transp.			7.00	60.00
					4- 6 inch transp.			6.00	50.00

SHADE TREES

Practically all of the stock in this list is of our own growing, has received the very best of care, and will be freshly dug to fill orders.

One year Shade Trees may be whips. All of the older trees have branched tops.

		Each	Per 10	Per 100
ASH, Green, Fraxinus lanceolata.				
10-12 feet.....	\$	.95	\$8.50	\$ 80.00
8-10 feet.....		.85	7.50	70.00
6- 8 feet.....		.75	6.50	60.00
BEECH, Copper, Fagus sylvatica purpurea				
5- 6 feet.....		1.90	16.50	150.00
4- 5 feet.....		1.50	13.50	125.00
3- 4 feet.....		1.25	11.00	100.00
2- 3 feet.....		1.00	9.00	85.00
BIRCH, Cutleaf Weeping, Betula laciniata				
10-12 feet, 3 year, Cal., 1 inch up.....		1.50	13.50	125.00
8-10 inch, 3 year, Cal., $\frac{3}{4}$ -1 inch.....		1.25	11.00	100.00
6- 8 feet, 2 year, Cal., $\frac{5}{8}$ - $\frac{3}{4}$ inch.....		.95	8.50	80.00
5- 6 feet, 2 year, Cal., $\frac{1}{2}$ - $\frac{5}{8}$ inch.....		.75	6.50	60.00
4- 5 feet, 1 year.....		.60	5.00	45.00
European White, Betula alba				
10-12 feet.....		.90	8.00	75.00
8-10 feet.....		.65	5.50	50.00
6- 8 feet.....		.55	4.50	40.00
5- 6 feet.....		.40	3.50	30.00
4- 5 feet.....		.35	3.00	25.00
BOXELDER, Acer negundo				
8-10 feet.....		.65	5.50	50.00
6- 8 feet.....		.55	4.50	40.00
Silver Variegated, Acer negundo arg. var.				
6- 8 feet.....		.75	6.50	60.00
5- 6 feet.....		.65	5.50	50.00
4- 5 feet.....		.55	4.50	40.00
3- 4 feet.....		.40	3.50	30.00
CATALPA, Western, Catalpa speciosa.				
8-10 feet.....		.90	8.00	75.00
6- 8 feet.....		.75	6.50	60.00
5- 6 feet.....		.65	5.50	50.00
Bungei.				
5- 6 and 6-7 foot stems.....		.90	8.00	
CHERRY, Japan flg. Kwanzan, double pink....				
6- 8 feet, 2 year Br.....		.85	7.50	70.00
5- 6 feet, 2 year Br.....		.75	6.50	60.00
4- 5 feet, 2 year Br.....		.65	5.50	50.00
3- 4 feet, 2 year Br.....		.55	4.50	40.00
4- 5 feet, 1 year.....		.50	4.00	35.00
3- 4 feet, 1 year.....		.40	3.50	30.00
We can also furnish the following varieties of Japanese Flowering Cherry in 1 and 2 year grades. Prices the same as Kwanzan.				
Kofugen, Double, dark pink, late, \$.10 higher per tree.				
Mt. Fuji, Double, white.				
Naden, Double, light pink.				
Ojochin, Semi-double, light pink.				
CHERRY, Japanese Weeping, both single and double flowering.				
5-6 and 6-7 foot stems, 2 yr. head.....		1.25	11.00	100.00
5-6 and 6-7 foot stems, 1 yr. head.....		.90	8.00	75.00

SHADE TREES—Continued

CRAB, Bechtel Dbl. Flg. Pink.	Each	Per 10	Per 100
4-5 feet, 2 year.....	\$.50	\$ 4.00	\$ 35.00
3-4 feet, 2 year.....	.40	3.50	30.00
2-3 feet, 2 year.....	.35	3.00	25.00
Floribunda, Jap. Flg. Pink.			
5-6 feet, 2 year.....	.70	6.00	55.00
4-5 feet, 2 year.....	.60	5.00	45.00
3-4 feet, 2 year.....	.45	4.00	35.00
Heleriana, Weeping, Rose red, semi-double.			
4-5 feet, 2 year.....	.55	4.50	
Neidzwetskyana, Red vein, red blossom.			
Parkmani, Double rose red.			
Purpurea, Red blossom.			
Scheideckeri, Double pink.			
8-10 feet, 3 year.....	.85	7.50	70.00
6- 8 feet, 2 year.....	.75	6.50	60.00
5- 6 feet, 2 year.....	.65	5.50	50.00
4- 5 feet, 2 year.....	.45	4.00	35.00
DOGWOOD, Pacific, Cornus nuttalli, white.			
Nursery grown.			
8-10 feet.....	1.00	9.00	85.00
6- 8 feet.....	.80	7.00	65.00
5- 6 feet.....	.65	5.50	50.00
4- 5 feet.....	.55	4.50	40.00
Florida, Cornus Florida, white blossom.			
30-36 inch.....	.45	4.00	35.00
24-30 inch.....	.40	3.50	30.00
Pink Flowering, Cornus Rubra, grafted.			
3-4 feet, bushy.....	1.90	16.50	150.00
30-36 inch, bushy.....	1.50	13.50	125.00
24-30 inch, bushy.....	1.25	11.00	100.00
18-24 inch, bushy.....	1.00	9.00	85.00
Double, white, grafted.			
30-36 inch.....	1.50	13.50	.....
ELM, American, Ulmus americana.			
10-12 feet.....	.90	8.00	75.00
8-10 feet.....	.65	5.50	50.00
6- 8 feet.....	.55	4.50	40.00
5- 6 feet.....	.45	4.00	35.00
Chinese or Siberian, Ulmus pumila.			
10-12 feet.....	.75	6.50	60.00
8-10 feet.....	.65	5.50	50.00
6- 8 feet.....	.55	4.50	40.00
5- 6 feet.....	.40	3.50	30.00
GOLDENCHAIN, Laburnum vulgare.			
8-10 feet.....	.85	7.50	70.00
6- 8 feet.....	.75	6.50	60.00
5- 6 feet.....	.65	5.50	50.00
HAWTHORN, Carriere.			
6- 8 feet, 2 year.....	.75	6.50	60.00
5- 6 feet, 2 year.....	.65	5.50	50.00
Paul's Double Scarlet, C. oxyacantha.			
8-10 feet, 3 yr. br., strong caliper.....	.90	8.00	75.00
6- 8 feet, 2 yr. br.....	.80	7.00	65.00
5- 6 feet, 2 yr. br.....	.65	5.50	50.00
5- 6 feet, 2 yr. br., headed at about 3 ft.....	.70	6.00	55.00
4- 5 feet, 2 yr. br., headed at about 3 ft.....	.60	5.00	45.00
Double Pink and Double White are available in 2-year grades at same prices as Paul's Scarlet.			
Common Oxyacantha			
4- 5 feet, branched.....	.40	3.50	30.00

SHADE TREES—Continued

HORSECHESTNUT, <i>Aesculus hippocastanum</i> .		Each	Per 10	Per 100
6- 8 feet.....		\$1.15	\$10.00	\$90.00
5- 6 feet.....		.85	7.50	70.00
4- 5 feet.....		.75	6.50	60.00
Red Flowering.				
6- 7 feet.....		2.00	17.50	
5- 6 feet.....		1.65	15.00	
LINDEN, European, <i>Tilia europaea</i> .				
8-10 feet, 2 year br.....		.85	7.50	70.00
6- 8 feet, 2 year br.....		.75	6.50	60.00
5- 6 feet, 2 year br.....		.65	5.50	50.00
LOCUST, Black, <i>Robinia pseudoacasia</i> .				
8-10 feet.....		.55	4.50	40.00
6- 8 feet.....		.40	3.50	30.00
Globe or Umbrella.				
Forms dense globe head.				
6 foot stems, sturdy, straight.....		1.00	8.50	
Honeylocust, <i>gleditsia</i> .				
6- 8 feet.....		.55	4.50	40.00
5- 6 feet.....		.45	3.50	30.00
Pink flowering. Moss, <i>Robinia Hispida</i> .				
Top worked. No. 1. 5-6 foot stem.....		1.00	9.00	85.00
No. 1. 4-5 foot stem.....		.85	7.50	70.00
MAPLE, Japanese. <i>Acer palmatum</i> .				
Japanese, <i>Palmatum</i> (Seedlings).				
5- 6 feet, seedlings.....		.80	7.00	65.00
4- 5 feet, seedlings.....		.70	6.00	55.00
3- 4 feet, seedlings.....		.60	5.00	45.00
Japanese Laceleaf, <i>Palmatum Rubrum</i> (Disectum)				
Very dwarf, often called cutleaf.				
30-36 inches.....		2.25	20.00	175.00
24-30 inches.....		1.90	16.50	150.00
18-24 inches.....		1.50	13.50	125.00
15-18 inches.....		1.35	12.00	110.00
12-15 inches.....		1.25	11.00	100.00
Japanese Redleaf, grows to 5 or 6 feet.				
Often called ribbonleaf				
24-30 inches.....		1.50	13.50	125.00
18-24 inches.....		1.35	12.00	110.00
15-18 inches.....		1.25	11.00	100.00
Norway, <i>Acer platanoides</i> .				
— feet, Cal. $1\frac{3}{4}$ -2 inch.....		1.25	11.00	100.00
10-12 feet, Cal. $1\frac{1}{2}$ - $1\frac{3}{4}$ inch.....		.90	8.00	75.00
10-12 feet, Cal. $1\frac{1}{4}$ - $1\frac{1}{2}$ inch.....		.75	6.50	60.00
8-10 feet, Cal. 1 - $1\frac{1}{4}$ inch.....		.65	5.50	50.00
6- 8 feet, Cal. $\frac{3}{4}$ -1 inch.....		.55	4.50	40.00
Special prices for quantity lots.				
Schwedler, <i>Acer schwedleri</i> .				
Like Norway except that new growth is red.				
10-12 feet, $1\frac{1}{4}$ - $1\frac{1}{2}$		1.25	11.00	100.00
8-10 feet, 1 - $1\frac{1}{4}$		1.00	9.00	85.00
6- 8 feet, $\frac{3}{4}$ -1.....		.85	7.50	70.00
Norway and Schwedler Whips quoted on request.				
Silver, <i>Acer dasycarpum</i> .				
10-12 feet.....		.75	6.50	60.00
8-10 feet.....		.65	5.50	50.00
6- 8 feet.....		.55	4.50	40.00
5- 6 feet.....		.45	3.50	30.00
Sugar, <i>Acer saccharum</i> .				
Foliage crimson and orange yellow in fall.				
8-10 feet.....		.85	7.50	70.00
6- 8 feet.....		.75	6.50	60.00
Vine Maple, <i>Acer circinatum</i> .				
5- 6 feet.....		.80	7.00	65.00
4- 5 feet.....		.70	6.00	55.00
3- 4 feet.....		.60	5.00	45.00

SHADE TREES—Continued

	Each	Per 10	Per 100
MOUNTAIN ASH, Eup. Sorbus aucuparia.			
10-12 feet.....	\$.90	\$8.00	\$75.00
8-10 feet.....	.75	6.50	60.00
6- 8 feet.....	.65	5.50	50.00
5-6 feet.....	.55	4.50	40.00
MULBERRY, Russian, M. alba tatarica.			
8-10 feet.....	.55	4.50	40.00
6- 8 feet.....	.45	4.00	35.00
5- 6 feet.....	.35	3.00	25.00
Teas, Weeping.			
2 year heads.....	1.75	15.00	
OAK, Pin, Quercus palustris.			
Red, Quercus rubra.			
Scarlet, Quercus coccinea.			
8-10 feet.....	1.00	9.00	85.00
6- 8 feet.....	.85	7.50	70.00
5- 6 feet.....	.75	6.50	60.00
PEACH, Pink and Red Flowering.			
5- 6 feet.....	.40	3.50	30.00
4- 5 feet.....	.35	3.00	25.00
3- 4 feet.....	.30	2.50	20.00
PLANETREE, Platanus orientalis, Europ. Sycamore.			
8-10 feet.....	.85	7.50	70.00
6- 8 feet.....	.75	6.50	60.00
5- 6 feet.....	.65	5.50	50.00
Platanus occidentalis, American, at same prices.			
PLUM, Bliriana, Dbl. Flg. Pink.			
8-10 feet, 2 year br.....	.75	6.50	60.00
6- 8 feet, 2 year br. ....	.65	5.50	50.00
6- 8 feet, 1 year.....	.55	4.50	40.00
5- 6 feet, 1 year.....	.40	3.50	30.00
Prunus Pissardi, Purpleleaf, Single pink.			
Prices same as Bliriana.			
Prunus Triloba, Dbl. rose pink.			
4- 5 feet.....	.40	3.50	30.00
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
Vesuvius, deep purple leaf.			
6- 8 feet.....	.65	5.50	50.00
5- 6 feet.....	.55	4.50	40.00
4- 5 feet.....	.40	3.50	30.00
POPLAR, Carolina, Populus eugenei.			
10-12 feet.....	.55	4.50	40.00
8-10 feet.....	.40	3.50	30.00
6- 8 feet.....	.35	3.00	25.00
Lombardy, Populus nigra italica.			
8-10 feet.....	.40	3.50	30.00
6- 8 feet.....	.35	3.00	25.00
SWEET GUM, Liquidamber, L. styraciflua.			
5- 6 feet.....	.85	7.50	70.00
4- 5 feet.....	.70	6.00	55.00
3- 4 feet.....	.60	5.00	45.00
TULIPTREE, Liriodendron tulipifera.			
6- 8 feet.....	.75	6.50	60.00
5- 6 feet.....	.65	5.50	50.00
4- 5 feet.....	.55	4.50	40.00
WILLOW, Babylon Weeping, Salix babylonica.			
10-12 feet.....	.75	6.50	60.00
8-10 feet.....	.65	5.50	50.00
6- 8 feet.....	.55	4.50	40.00
Golden salix vitellina.			
8-10 feet.....	.65	5.50	50.00
6- 8 feet.....	.55	4.50	40.00
5- 6 feet.....	.45	4.00	35.00

DECIDUOUS SHRUBS

ALMOND , Pink Flowering. <i>Prunus glandulosa</i> .			
3- 4 feet.....	\$.40	\$ 3.50	\$ 30.00
2- 3 feet.....	.35	3.00	25.00
White Flowering. <i>Prunus glandulosa</i> ..			
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
ALTHEA , <i>Amplissima</i> , Lilac pink			
Boule de Feu, Red			
Lady Stanley, Rosy white			
Paeoniflora, Rosy purple			
3- 4 feet.....	.40	3.50	
2- 3 feet.....	.35	3.00	
18-24 inches.....	.30	2.50	
AZALEA , <i>Altaclare</i> . <i>A. altaclarensis</i> .			
Large coppery-yellow flowers.			
24-30 inches with buds.....	1.50	13.50	125.00
18-24 inches, with buds.....	1.25	11.00	100.00
15-18 inches, with buds.....	.95	8.50	80.00
12-15 inches, with buds.....	.85	7.50	70.00
9-12 inches.....	.75	6.50	60.00
Mollis. Chinese. <i>A. mollis</i> .			
Yellow to deep apricot.			
24-30 inches, with buds.....	1.50	13.50	125.00
18-24 inches, with buds.....	1.25	11.00	100.00
15-18 inches, with buds.....	.95	8.50	80.00
12-15 inches, with buds.....	.85	7.50	70.00
9-12 inches, with buds.....	.75	6.50	60.00
Occidentalis. Western. <i>A. occidentalis</i> .			
Fragrant. White with tinge of pink.			
At same price as Mollis.			
BARBERRY , Japanese. <i>B. thunbergi</i> .			
30-36 inches.....	.35	3.00	25.00
24-30 inches.....	.30	2.50	20.00
18-24 inches.....	.25	2.00	17.50
12-18 inches.....	.20	1.50	12.50
Red Leaved. <i>B. thunb. atropurpurea</i> .			
30-36 inches.....	.45	4.00	35.00
24-30 inches.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00
15-18 inches.....	.30	2.50	20.00
Wilson. <i>B. wilsonae</i> .			
30-36 inches.....	.65	5.50	50.00
24-30 inches.....	.55	4.50	40.00
Other Barberry listed under Evergreens.			
BEAUTY BUSH , <i>Kolkwitzia amabilis</i> .			
Slow growing, otherwise similar to <i>Abelia</i> in habit and flower.			
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.30	2.50	20.00
BURNINGBUSH . <i>Euonymus europaeus</i> .			
4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
BUTTERFLY BUSH . <i>Buddleia magnifica</i> .			
Very dark purple.			
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00

DECIDUOUS SHRUBS—Continued

	Each	Per 10	Per 100
CALICANTHUS, Floridus. Sweetshrub.			
2- 3 feet.....	\$.35	\$3.00	\$25.00
18-24 inches.....	.30	2.50	20.00
CARYOPTERIS. Blue spirea			
18-24 inches.....	.40	3.50	30.00
CEANOTHUS. Gloire de Versailles. Pale blue.			
30-36 inches.....	1.00	9.00	85.00
24-30 inches.....	.75	6.50	60.00
CORALBERRY. Symphoricarpus vulgaris.			
3- 4 feet.....	.30	2.50	20.00
2- 3 feet.....	.25	2.00	17.50
CRANBERRYBUSH. Eup. Viburnum opulus.			
4- 5 feet.....	.55	4.50	40.00
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
DAPHNE, Mezereum. Early pink blossoms, red berries in fall and winter.			
15-18 inches.....	1.00	9.00	85.00
12-15 inches.....	.85	7.50	70.00
10-12 inches.....	.75	6.50	60.00
DEUTZIA, Fuzzy. Scabra crenata alba.			
4- 5 feet.....	.35	3.00	25.00
3- 4 feet.....	.30	2.50	20.00
2- 3 feet.....	.25	2.00	17.50
Lemoine. Pure white.			
2- 3 feet.....	.30	2.50	20.00
18-24 inches.....	.25	2.00	17.50
Rose, Double. D. scabra plena.			
4- 5 feet.....	.40	3.50	30.00
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
Slender. D. gracilis. Pure white.			
2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00
15-18 inches.....	.30	2.50	20.00
12-15 inches.....	.25	2.00	15.00
DOGWOOD, Cornus. C. sibirica. Red bark.			
3- 4 feet.....	.30	2.50	20.00
2- 3 feet.....	.25	2.00	17.50
18-24 feet.....	.23	1.75	15.00
ELDER, Cutleaf. Sambucus c. acutiloba.			
5- 6 feet.....	.40	3.50	30.00
4- 5 feet.....	.35	3.00	25.00
FILBERT, Purpleleaf.			
3- 4 feet.....	.75	6.50	60.00
2- 3 feet.....	.65	5.50	50.00
FORSYTHIA, Early blooming. Yellow.			
Border. F. intermedia. Upright growth.			
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
Fortune, F. suspensa fortunei.			
More upright than suspensa.			
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
Showy border. F. intermedia spectabilis.			
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
Weeping. F. suspensa.			
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00

DECIDUOUS SHRUBS—Continued

HONEYSUCKLE, Morrow. *Lonicera morrowi*.

White flower, red berries.	Each	Per 10	Per 100
3- 4 feet.....	\$.35	\$3.00	\$25.00
2- 3 feet.....	.30	2.50	20.00
18-24 inches.....	.25	2.00	15.00
Pink Tatarian. <i>Lonicera rosea</i> .			
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
Red Tatarian. <i>Lonicera rubra</i> ...			
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
18-24 inches.....	.25	2.00	15.00
White Tatarian. <i>Lonicera alba</i> ..			
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00

HYDRANGEA, *Opuloides otaksa*.

Blue or pink.			
15-18 inches.....	.65	5.50	50.00
12-15 inches.....	.55	4.50	40.00
Peegee, Hy. pan. <i>grandiflora</i> . Bush form.			
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00
Peegee, Hy. pan. <i>grandiflora</i> . Tree form.			
4- 5 feet.....	.65	5.50	50.00
3- 4 feet.....	.55	4.50	40.00
2- 3 feet.....	.40	3.50	30.00
Smooth. Hy. <i>arborescens</i> . Double white.			
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00

KERRIA, *K. Japonica*. Double yellow. Early.

3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00

LILAC, *Syringa vulgaris*. Common purple.

3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
Common white.			
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
Persian purple.			
4- 5 feet.....	.65	5.50	50.00
3- 4 feet.....	.55	4.50	40.00
2- 3 feet.....	.40	3.50	30.00
Budded varieties.			
4- 5 feet.....	.70	6.00	55.00
3- 4 feet.....	.60	5.00	45.00
2- 3 feet.....	.50	4.00	35.00

Belle de Nancy. Double, pinkish lavender.

Charles Joly. Double, dark reddish purple.

Edith Cavell. Double, milky white.

Leon Gambetta. Double lilac.

Ludwig Spaeth. Single, dark reddish purple.

Marie Legraye. Single, white.

Pres. Grevy. Double, bluish lavender.

Pres. Poincare. Double, reddish lilac.

DECIDUOUS SHRUBS—Continued

MAGNOLIA , <i>purpurea</i> . Purple outside, white within.	Each	Per 10	Per 100
24-30 inches.....	\$2.25	\$20.00	
18-24 inches.....	1.75	15.00	
<i>Soulangiana</i> . White tinted with purple. (From cuttings).			
24-30 inches.....	2.25	20.00	\$175.00
18-24 inches.....	2.00	17.50	150.00
MOCKORANGE <i>Philadelphus grandiflorus</i> .			
Coronarius. Sweet.			
Gordon. <i>P. gordonianus</i> .			
Virginal. <i>P. virginal</i> . Double. Long blooming season.			
4- 5 feet.....	.40	3.50	30.00
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
QUINCE , <i>Cydonia japonica</i> . Japan flowering.			
From cuttings. Bright red and scarlet.			
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00
12-18 inches.....	.30	2.50	20.00
SMOKE TREE . <i>Rhus cotinus</i> .			
3- 4 feet.....	.50	4.00	
2- 3 feet.....	.45	3.50	
SNOWBALL , Common. <i>Viburnum opulus sterile</i> .			
4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00
<i>Viburnum carlesi</i> , Fragrant.			
Early pink blossoms.			
18-24 inches.....	1.25	11.00	
15-18 inches.....	1.10	10.00	
12-15 inches.....	1.00	8.50	
<i>Viburnum plicatum</i> . Japan.			
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00
<i>Viburnum tomentosum</i> . Double file.			
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00
SNOWBERRY , <i>Symphoricarpus racemosus</i> .			
3- 4 feet.....	.30	2.50	20.00
2- 3 feet.....	.25	2.00	17.50
18-24 inches.....	.23	1.75	15.00
SPIREA , Anthony Waterer. Dwarf. Crimson.			
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00
15-18 inches.....	.25	2.00	17.50
Bridalwreath. <i>S. Prunifolia</i> . Pure white.			
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00
Garland. <i>S. arguta</i> . White, early.			
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
18-24 inches.....	.25	2.00	15.00

DECIDUOUS SHRUBS—Continued

SPIREA—Continued

	Each	Per 10	Per 100
Japanese, Pink S. japonica (callosa rubra).			
2- 3 feet.....	\$.30	\$2.50	\$20.00
18-24 inches.....	.25	2.00	17.50
Thunberg. S. thunbergi. Pure white.			
2- 3 feet.....	.30	2.50	20.00
18-24 inches.....	.25	2.00	15.00
Vanhoutte. S. vanhouttei. White.			
4- 5 feet.....	.40	3.50	30.00
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00

STRAWBERRY BUSH. Euonymus americana..

4- 5 feet.....	.45	4.00	35.00
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TAMARIX. African. Tamarix africana. pink.

4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00

T. Hispida, at same prices.

VITEX. Chaste Tree.

2- 3 feet.....	.55	4.50	40.00
18-24 inches.....	.45	3.50	30.00

WEIGELA, Eva Rathke. Deep carmine red.

2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00

W. rosea. Pink..

4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00

W. rosea variegata. Pink. Variegated.

3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00

W. vanhouttei. Carmine.

3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00

HEDGE PLANTS

	Per 100	Per 1000
PRIVET, California. Ligustrum ovalifolium.		
Vigorous grower.		
2 year, 3-4 feet.....	4.50	40.00
2 year, 2-3 feet.....	4.00	35.00
2 year, 18-24 inches.....	3.50	30.00
English. Ligustrum vulgare.		
Old, but still one of the best.		
2 year, 3-4 feet.....	4.50	40.00
2 year, 2-3 feet.....	4.00	35.00
2 year, 18-24 inches.....	3.50	30.00
Lodense.		
Low branched. Dwarf habit, fine for borders or low hedges.	Per 10	Per 100
12-15 inches.....	.90	8.00
9-12 inches.....	.70	6.00

Getting along with others is the essence of getting ahead, success being linked with cooperation.

EVERGREENS

SPECIAL PRICES FOR CARLOT ORDERS

Although we are quoting in quantities up to 100, somewhat lower prices can be allowed for large quantities and for carlots.

In case considerable weight is involved in an order, we urge you to inquire into the carlot rates.

IMPORTANT NOTICE

Balled plants now take 3rd class freight rate when shipped unpacked. (Without being boxed or crated).

In a great many cases we save our customers money by securely wrapping the ball with 2 way stretch water-proof paper, tying the tops when necessary, and shipping without boxing.

Transportation employees handle the plants carefully, and the water-proof paper on the balls prevents drying out.

CONIFERS

	Each	Per 10	Per 100
ARBORVITAE, American, Thuja occidentalis.			
4- 5 feet.....	\$1.50	\$ 13.50	\$125.00
3- 4 feet.....	1.40	12.50	115.00
30-36 inches.....	1.15	10.00	90.00
American Globe, T. oc. globosa.			
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.90	8.00	75.00
15-18 inches.....	.80	7.00	65.00
Golden. Berckman's dwarf. T. or aurea nana.			
Compact, globular, deep golden color.			
30-36 inches.....	2.25	20.00	.....
24-30 inches.....	1.65	15.00	.....
18-24 inches.....	1.40	12.50	115.00
15-18 inches.....	1.15	10.00	90.00
12-15 inches.....	.85	7.50	70.00
Golden. T. or elegantissima.			
Pyramidal type.			
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.85	7.50	70.00
Golden column. T. or beverleyensis.			
Pyramidal type.			
5- 6 feet.....	2.00	17.50	.....
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00
30-36 inches.....	1.00	9.00	85.00
24-30 inches.....	.85	7.50	70.00
Goldspot. T. oc. aureovariegata.			
Pyramidal type.			
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.85	7.50	70.00
Hovey. T. oc. hoveyi. Semi-dwarf. Broad Pyramid.			
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	80.00
18-24 inches.....	.85	7.50	70.00
Oriental compact. T. or compacta.			
Long ovate form, bright green foliage.			
30-36 inches.....	1.40	12.50	115.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.85	7.50	70.00
15-18 inches.....	.75	6.50	60.00
Oriental compacta aurea at same prices.			

CONIFERS—Continued

ARBORVITAE, *Pyramidal. T. oc. pyramidalis.*

One of the best. Columnar.

	Each	Per 10	Per 100
6- 7 feet.....	\$3.00	\$ 25.00	.....
5- 6 feet.....	2.15	19.00	\$ 175.00
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.15	10.00	90.00
30-36 inches.....	.95	8.50	80.00
24-30 inches.....	.85	7.50	70.00

Ware. Siberian. *T. oc. wareana.*

Low., pyramidal. Broad at base.

30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	1.00	9.00	85.00

Golden Siberian at same price.

White tipped. *T. oc. spicata alba.* Pyramidal

New growth silvery white.

30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.85	7.50	70.00

Woodward. *T. oc. woodwardi.*

Dense globosa form, deep green foliage.

24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15.inches.....	.85	7.50	70.00

CEDAR, *Cedrus atlantica glauca.* Grafted. Steel blue.

4- 5 feet.....	2.75	25.00	
3- 4 feet.....	2.25	20.00	
30-36 inches.....	1.90	17.50	
24-30 inches.....	1.65	15.00	

Cedrus deodar. Tall pyramidal form. Bluish green foliage, branches drooping.

6- 7 feet.....	2.75	25.00	225.00
5- 6 feet.....	2.25	20.00	175.00
4- 5 feet.....	1.65	15.00	140.00
3- 4 feet.....	1.40	12.50	115.00
30-36 inches.....	1.15	10.00	90.00
24-30 inches.....	.90	8.00	75.00

Incense Cedar. *Libocedrus.* An open pyramidal form.

3- 4 feet.....	1.40	12.50	115.00
30-36 inches.....	1.15	10.00	90.00

CRYPTOMERIA, Plume. *C. jap. elegans.*

Broad dense tree. Bronze in fall.

3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.85	7.50	70.00

CONIFERS—Continued

CYPRESS, *Alumi. Cham. erecta alumi.*

	Each	Per 10	Per 100
Pyramidal. Blue Cypress.			
6- 7 feet.....	\$2.50	\$ 22.50	\$ 200.00
5- 6 feet.....	2.00	17.50	150.00
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00
30-36 inches.....	1.00	9.00	85.00
24-30 inches.....	.85	7.50	70.00
18-24 inches.....	.75	6.50	60.00
Birdnest. Nestoides.			
Low, spreading.			
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.00	9.00	85.00
10-12 inches.....	.85	7.50	70.00
Erecta viridis.			
Pyramidal. Bright green.			
4- 5 feet.....	1.90	16.50	150.00
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
Italian, <i>Cupressus sempervirens.</i>			
Tall. Narrow, Compact, Columnar.			
5- 6 feet.....	2.00	17.50	150.00
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00
Lawson. <i>Cham. lawsoniana.</i>			
Pyramidal. Variable in habit.			
5- 6 feet.....	2.00	17.50	150.00
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00
30-36 inches.....	1.00	9.00	85.00
24-30 inches.....	.85	7.50	70.00
18-24 inches.....	.75	6.50	60.00
Variegated Lawson at same prices as Lawson.			
Dwarf Lawson prices on request.			
Lutea. Golden Lawson. Similar to <i>Alumi</i> in habit of growth.			
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00
30-36 inches.....	1.00	9.00	85.00
24-30 inches.....	.85	7.50	70.00
Silver Queen. <i>Cham. l. lutescens.</i>			
Dwarf, beautiful silvery green foliage.			
24-30 inches.....	1.90	16.50	150.00
18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.10	9.00	85.00
Stewarti. Golden Lawson.			
Erect habit. Good winter color.			
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
Triomphe de Boskoop. Pyramidal.			
Graceful tree. Good blue color.			
3- 4 feet.....	1.90	16.50	150.00
30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
Wissel. <i>Cham. law. wisseli.</i>			
5- 6 feet.....	3.50	30.00	.....
4- 5 feet.....	2.50	22.50	200.00
3- 4 feet.....	1.90	16.50	150.00
30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	1.00	9.00	85.00



AZALEA MOLLIS
18-24 inches



AZALEA HINODEGIRI
8-10 inches



WEIGELA,
Eva Rathke, 18-24 inches



RHODODENDRON,
Hybrid Seedling
12-15 inches



VIBURNUM CARLESI
18-24 inches



WISTERIA
3-year grafted purple



BUDDED LILAC
2-year 3-4 feet



GOLDENCHAIN
(Laburnum), 8-10 feet



PACIFIC DOGWOOD
6-8 feet



CUTLEAF WEEPING BIRCH
2-year 6-8 feet



NORWAY MAPLE
3-year 8-10 feet, Caliper 1 inch to 1 1/4 inch



PAUL'S SCARLET HAWTHORN
2-year 6-8 feet



APPLE
1 year Branched, $\frac{5}{8}$ inches up 4-6 feet



NO. 1 APPLE SEEDLING
Non-irrigated, Portland Stock



ITALIAN PRUNE ON PEACH
 $\frac{11}{16}$ inch up Branched



JAPANESE WEEPING CHERRY
2-year head, 6-foot stem



JAPAN FLOWERING CHERRY, KWANZAN
2-year 5-6 feet



LAWSON CYPRESS
(sheared), 3-4 feet



PFITZER'S JUNIPER
24-30 inches



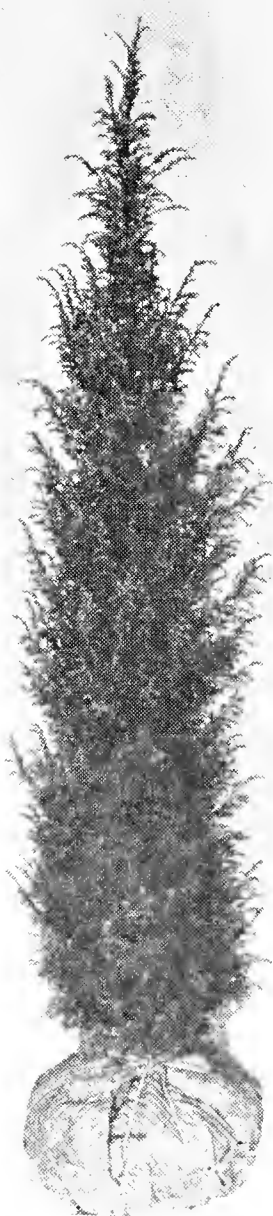
MUGHO PINE
18-24 inches



WOODWARD ARBORVITAE
18-24 inches



PYRAMIDAL ARBORVITAE
Occidentalis, 4-5 feet



IRISH JUNIPER
(narrow), 4-5 feet



COLORADO BLUE SPRUCE
3-4 feet

CONIFERS—Continued

FALSE ARBORVITAE. *Thujaopsis dolabrata*.

Semi-dwarf. Globular.	Each	Per 10	Per 100
3- 4 feet.....	\$1.50	\$13.50	\$125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.85	7.50	70.00

FIR, Douglas. *Pseudotsuga douglasi*.

Native in Pacific Northwest.

6- 8 feet.....	3.00	25.00	
5- 6 feet.....	2.00	17.50	
4- 5 feet.....	1.50	13.50	
3- 4 feet.....	1.25	11.00	
2- 3 feet.....	1.00	9.00	85.00

Spanish. *Abies pinsapo*. Dark green, compact.

Slow growing.

24-30 inches.....	1.40	12.50	115.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches.....	.85	7.50	70.00

White. *Abies concolor*. Silvery green.

Pyramidal.

3- 4 feet.....	2.15	19.00	175.00
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00

HEMLOCK, Mountain. *Tsuga mertensiana*.

Pyramidal. Droops gracefully.

3- 4 feet.....	1.90	16.50	150.00
30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00

JUNIPER, Chinese Creeping. *J. procumbens*.

18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches.....	.85	7.50	70.00

Irish, *J. fastigiata*. Narrow type. Good Quality.

5- 6 feet.....	1.90	16.50	150.00
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00
30-36 inches.....	1.00	9.00	85.00

Irish, *J. hibernica*.

4- 5 feet.....	1.25	11.00	100.00
3- 4 feet.....	1.00	9.00	85.00
30-36 inches.....	.85	7.50	70.00
24-30 inches.....	.75	6.50	60.00

Pfitzer. *J. chin. pfitzeriana*.

Spreading type. Rapid grower.

30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	1.00	9.00	85.00
15-18 inches.....	.85	7.50	70.00

Pfitzer variegated. Same prices as pfitzeriana.

Plumosa, *J. communis depressa*.

Low, spreading, bronze in Fall.

18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00

Savin. *J. Sabina* Spreading type.....

30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	1.00	9.00	85.00
15-18 inches.....	.85	7.50	70.00

CONIFERS—Continued

JUNIPER—Continued

Spiny Greek. *J. excelsa stricta*.

Low. Pyramidal	Each	Per 10	Per 100
30-36 inches.....	\$1.50	\$13.50	\$125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	1.00	9.00	85.00
15-18 inches.....	.85	7.50	70.00

Tamarix Savin. *J. sabina tamariscifolia*.

One of the best spreading varieties.

24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches.....	.85	7.50	70.00

Virginiana, *J. vir.*, Redcedar, Pyramidal.

5- 6 feet.....	1.90	16.50	150.00
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00
30-36 inches.....	1.00	9.00	85.00

Virginiana. Cannarti, grafted.

(An improved Redcedar.)

4- 5 feet.....	2.75	25.00	225.00
3- 4 feet.....	2.25	20.00	175.00

PINE, Mugho. *Pinus Mughus*. Dwarf. Compact.

24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches.....	.85	7.50	70.00

RETINOSPORA, Moss. *Cham. squarrosa (veitchi)*.

Feathery blue foliage. Densely branched.

3- 4 feet.....	1.90	16.50	150.00
30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	1.00	9.00	85.00

Obtusa *crippsi* Golden.

30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00

Obtusa. *Ret. obtusa*. Pyramidal. Branches very irregular.

4- 5 feet.....	2.75	25.00	225.00
3- 4 feet.....	2.25	20.00	175.00
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00

Obtusa Aurea. *Ret. ob. aurea*.

Same habit as Obtusa. Grows slowly.

30-36 inches.....	2.15	19.00	175.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00

Plume. *Cham. plumosa (R. plumosa)*.

Upright form very graceful.

4- 5 feet.....	1.90	16.50	150.00
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00

Plume Golden *Cham. plumosa aurea*.

Very showy form.

5- 6 feet.....	2.25	20.00	175.00
4- 5 feet.....	1.90	16.50	150.00
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00

Threadbranch. *R. filifera*.

Semi-dwarf with tips drooping.

3- 4 feet.....	1.90	16.50	150.00
30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	1.00	9.00	85.00

CONIFERS—Continued

SPRUCE, Colorado blue. *Picea pungens glauca*.

Selected blue specimens.	Each	Per 10	Per 100
5- 6 feet.....	6.50	60.00	
4- 5 feet.....	5.00	45.00	
3- 4 feet.....	4.00	35.00	325.00
30-36 inches.....	3.50	30.00	275.00
24-30 inches.....	2.75	25.00	225.00
18-24 inches.....	2.25	20.00	175.00
15-18 inches.....	1.75	15.00	125.00
12-15 inches.....	1.50	12.50	100.00

Colorado Blue-Green. *Picea pungens*. Plants that are slightly off color.

30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.90	8.50	75.00

Engelmann. *Picea engelmanni*. Steel blue foliage.

30-36 inches.....	1.50	13.50	125.00
18-24 inches.....	1.00	9.00	85.00

Koster's Blue. Grafted.

Specimen trees.

3- 4 feet.....	4.25	37.50	350.00
30-36 inches.....	3.50	30.00	275.00
24-30 inches.....	2.75	25.00	225.00
18-24 inches.....	2.25	20.00	175.00
15-18 inches.....	1.50	13.50	125.00

Norway. *Picea excelsa*. Green foliage. Hardy.

5- 6 feet.....	2.25	20.00	175.00
4- 5 feet.....	2.00	17.50	150.00
3- 4 feet.....	1.40	12.50	110.00
30-36 inches.....	1.15	10.00	90.00
24-30 inches.....	.90	8.00	75.00
18-24 inches.....	.75	6.50	60.00

White. *Picea canadensis*. Bluish tinge.

30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.90	8.00	75.00

YEW, English. *Taxus baccata*.

Rather broad. Bushy.

3- 4 feet.....	2.25	20.00	175.00
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00

Golden at same price.

Irish. *Taxus baccata fastigiata*

Perfect column. Exceptional quality.

5- 6 feet.....	5.50	50.00	475.00
4- 5 feet.....	4.00	37.50	350.00
3- 4 feet.....	2.75	25.00	225.00
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00

Golden Yew at same prices

Exhaustless energy will carry one forward despite wrong thinking, but the right and logical way to do a thing will get one to the point with half the effort and at twice the speed.

BROAD-LEAVED EVERGREEN TREES and SHRUBS

ABELIA, *Abelia grandiflora*.

Glossy foliage, pink blossoms over a long period.

	Each	Per 10	Per 100
3- 4 feet.....	\$.90	\$8.00	\$75.00
30-36 inches.....	.75	6.50	60.00
24-30 inches.....	.60	5.00	45.00
18-24 inches.....	.50	4.00	35.00

ANDROMEDA, *Pieris japonica*.

Low, compact, white blossom.

24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.15	10.00	90.00
12-15 inches.....	.90	8.00	75.00

AUCUBA, Golddust. *Aucuba japonica variegata*.

Dark green leaves covered with numerous yellow spots. Thrives in shade.

3- 4 feet.....	1.90	16.50	150.00
30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	1.00	9.00	85.00
15-18 inches.....	.75	6.50	60.00

Greenleaf. *Aucuba japonica*.

Similar habit but green foliage.

(Same grades and prices as Golddust).

AZALEA, Hinodegiri. *Azalea hinodegiri*.

Early blooming, brilliant crimson.

(From cuttings).

12-15 inches.....	.90	8.00	75.00
10-12 inches.....	.75	6.50	60.00
8-10 inches.....	.60	5.00	45.00
6- 8 inches.....	.50	4.00	35.00
4- 6 inches.....	.30	2.50	20.00

BARBERRY, Darwin. *Berberis darwini*.

Glossy, holly-shaped leaf.

24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.85	7.50	70.00
15-18 inches.....	.70	6.00	55.00

Berberis dulcis nana.

Dwarf, dark green.

15-18 inches.....	.65	5.50	50.00
12-15 inches.....	.50	4.50	40.00
9-12 inches.....	.45	3.50	30.00

Magellan, *Berberis buxifolia*.

Graceful free flowering shrub.

24-30 inches.....	.85	7.50	70.00
18-24 inches.....	.75	6.50	60.00
15-18 inches.....	.65	5.50	50.00
12-15 inches.....	.50	4.50	40.00

(For other Barberry, see Deciduous Shrubs.)

BOX, Truetree. *Buxus sempervirens arborescens*.

(Pruned to pyramids.)

30-36 inches.....	2.50	22.50	200.00
24-30 inches.....	1.90	16.50	150.00
18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00

(Pruned to Globes).

18-24 inches.....	1.90	16.50	150.00
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.00	9.00	85.00

(Not sheared).

24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.50	4.50	40.00
12-15 inches.....	.40	3.50	30.00

BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

BOX—Continued

Truedwarf. (Specimens).	Each	Per 10	Per 100
15-18 inches.....	\$.80	\$7.00	\$65.00
12-15 inches.....	.60	5.00	45.00
10-12 inches.....	.35	3.00	25.00
8-10 inches.....	.25	2.00	15.00
6- 8 inches.....	.20	1.50	12.00
4- 6 inches.....	.12	1.00	8.00

BROOM, Andreana. *C. andreanus*.

Yellow, with dark crimson wings.			
3- 4 feet.....	.75	6.50	60.00
2- 3 feet.....	.65	5.50	50.00
Kewensis. Kew Broom, Dwarf Yellow.			
15-18 inches.....	.50	4.50	40.00
12-15 inches.....	.45	3.50	30.00
Praecox. Moonlight Broom, Pale Yellow Early.			
2- 3 feet.....	.65	5.50	50.00
18-24 inches.....	.50	4.50	40.00
Spanish. <i>Genista hispanica</i> .			
Very fragrant yellow			
3- 4 feet.....	.65	5.50	50.00
2- 3 feet.....	.50	4.50	40.00

CAMELLIA, Common. *Camellia japonica*.

Red, Pink, and White.			
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches.....	.85	7.50	70.00

Pink Perfection at same prices.

Other named varieties quoted on request.

COTONEASTER, Adpressa.

Creeping Cotoneaster. A prostrate variety, hardy and free from pests.			
15-18 inches.....	.50	4.50	40.00
12-15 inches.....	.40	3.50	30.00
Francheti.			
Graceful pendulous branches. Orange berries.			
4- 5 feet.....	.75	6.50	60.00
3- 4 feet.....	.65	5.50	50.00
2- 3 feet.....	.50	4.50	40.00
18-24 inches.....	.40	3.50	30.00
Horizontalis.			
Bright red berries.			
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.50	4.50	40.00
12-15 inches.....	.40	3.50	30.00
Humifusa.			
Prostrate. Very good for rockeries.			
2 year from beds.....		1.50	13.50
Microphylla.			
Low spreading. Heavily berried.			
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.50	4.50	40.00
12-15 inches.....	.40	3.50	30.00
Pannosa, Silverleaf.			
Medium tall, with red berries.			
4- 5 feet.....	.75	6.50	60.00
3- 4 feet.....	.65	5.50	50.00
2- 3 feet.....	.50	4.50	40.00
Saliscifolia, Willowleaf.			
3- 4 feet.....	.65	5.50	50.00
2- 3 feet.....	.55	4.50	40.00

BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

DAHPNE, Cneorum.

Fragrant pink. Blooms during Summer. Very hardy.

Desirable for foundation planting or rockery.	Each	Per 10	Per 100
12-15 inches.....	\$1.10	\$10.00	\$90.00
10-12 inches.....	.90	8.00	75.00
8-10 inches.....	.75	6.50	60.00
6- 8 inches.....	.60	5.00	45.00
4- 6 inches.....	.45	4.00	35.00

Winter. Daphne odora, marginata.

Early blooming. Pink.

24-30 inches.....	2.50	22.50	200.00
18-24 inches.....	1.65	15.00	140.00
15-18 inches.....	1.35	12.50	115.00
12-15 inches.....	1.10	10.00	90.00
10-12 inches.....	.85	7.50	70.00

ESCALLONIA, Rose. Escallonia rosea.

Fall blooming.

2- 3 feet.....	.65	5.50	50.00
18-24 inches.....	.50	4.50	40.00

EUONYMUS, Evergreen. Euonymus japonicus

Upright growth. Dark green foliage.

30-36 inches.....	.85	7.50	70.00
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.50	4.50	40.00

Golden and Silver variegated at same prices.

FIRETHORN—Pyracantha.

Coccinea, Red berries.

Formosana, Scarlet berries, spreading.

Lalandi, Orange berries, upright type.

Yunnanensis, Red berries.

4- 5 feet.....	1.00	8.50	80.00
3- 4 feet.....	.85	7.50	70.00
30-36 inches.....	.75	6.50	60.00
24-30 inches.....	.65	5.50	50.00
18-24 inches.....	.55	4.50	40.00

HEATH, Corsican. Erica stricta.

Upright. Pale purple. Summer and Fall.

18-24 inches.....	.50	4.50	40.00
15-18 inches.....	.45	4.00	35.00
12-15 inches.....	.40	3.50	30.00

Swedish Belle.

Upright. Pink blossoms.

18-24 inches.....	.70	6.00	55.00
15-18 inches.....	.60	5.00	45.00
12-15 inches.....	.45	4.00	35.00

HEATHER, Irish Belle.

Attractive purple blossoms. July and August.

18-24 inches.....	.70	6.00	55.00
15-18 inches.....	.60	5.00	45.00
12-15 inches.....	.45	4.00	35.00

Golden. Calluna vulgaris aurea.

12-15 inches.....	.60	5.00	45.00
10-12 inches.....	.50	4.00	35.00

Mediterranean Hybrid.

Dwarf. Fall and winter blooming. Pink.

18-24 inches.....	.70	6.00	55.00
15-18 inches.....	.60	5.00	45.00
12-15 inches.....	.45	4.00	35.00
10-12 inches.....	.35	3.00	25.00

Rosea. Calluna vulgaris. Scotch.

15-18 inches.....	.50	4.50	40.00
12-15 inches.....	.40	3.50	30.00
10-12 inches.....	.35	3.00	25.00

White Scotch at same prices.

BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

HOLLY, English. *Ilex aquifolium*.

Produced by cuttings from carefully selected strains.	Each	Per 10	Per 100
4- 5 feet.....	\$4.00	\$35.00	\$300.00
3- 4 feet.....	2.50	22.50	200.00
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.35	12.50	115.00
15-18 inches.....	1.10	10.00	90.00

For specimen trees well berried, add 20%.

English variegated

Prices 20% higher than English.

HONEYSUCKLE. *Lonicera nitida*.

Evergreen. (Sheared specimens.)

24-30 inches.....	.65	5.50	50.00
18-24 inches.....	.50	4.50	40.00
15-18 inches.....	.45	4.00	35.00

KALMIA, *latifolia*. Mountain Laurel.

Glossy leaf. Pink flower.

18-24 inches.....	2.25	20.00	175.00
15-18 inches.....	1.65	15.00	140.00
12-15 inches.....	1.10	10.00	90.00

LAUREL, English. *Laurocerasus officinalis*.

(Good specimen plants).

4- 5 feet.....	1.25	11.00	100.00
3- 4 feet.....	1.10	10.00	90.00
30-36 inches.....	.85	7.50	70.00
24-30 inches.....	.65	5.50	50.00
18-24 inches.....	.50	4.00	35.00
12-18 inches.....	.40	3.00	25.00

Hedge plants not balled, 20% less.

Portugal. *Laurocerasus lusitanica*.

Compact. Dark green. Hardy.

3- 4 feet.....	2.25	20.00	175.00
30-36 inches.....	1.65	15.00	140.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.10	10.00	90.00
15-18 inches.....	.85	7.50	70.00

LAURESTINUS. *Viburnum tinus*.

Winter blooming.

30-36 inches.....	1.00	9.00	85.00
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.50	4.50	40.00

LEUCOTHEA. *Catasbeia*.

18-24 inches...	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00

MAGNOLIA, Southern. *M. grandiflora*.

Large white blossoms.

4- 5 feet.....	2.75	25.00	225.00
3- 4 feet.....	1.90	16.50	150.00
2- 3 feet.....	1.25	11.00	100.00

Soulangeana listed under deciduous shrubs.

MEXICAN ORANGE. *Choisya ternata*.

Very fragrant white blossoms.

2- 3 feet.....	1.25	11.00	100.00
18-24 inches.....	1.10	10.00	90.00
15-18 inches.....	.85	7.50	70.00

BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

NANDINA, Domestica.

White blossoms. Leaves red in winter.	Each	Per 10	Per 100
24-30 inches.....	\$.85	\$7.50	\$70.00
18-24 inches.....	.75	6.50	60.00
15-18 inches.....	.65	5.50	50.00

OREGON GRAPE. Mahonia aquifolia.

Dark glossy foliage. Blue berries.			
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.50	4.50	40.00
12-15 inches.....	.40	3.50	30.00

PERNETTYA. Mucronata.

Berries scarlet red.			
12-15 inches.....	.85	7.50	70.00
10-12 inches.....	.75	6.50	60.00

PHOTINIA. Serrulata.

Glossy leaf. Fall coloring exceptional.			
24-30 inches.....	.85	7.50	70.00
18-24 inches.....	.70	6.00	55.00

PRIVET, Golden. Ligustrum ovalifolium aureo.

Showy specimens.			
3- 4 feet.....	.80	7.00	65.00
30-36 inches.....	.60	5.00	45.00
24-30 inches.....	.50	4.00	35.00
18-24 inches.....	.35	3.00	25.00

Japanese. Ligustrum japonica.

Shiny green leaf. White flower.			
3- 4 feet.....	.65	5.50	50.00
2- 3 feet.....	.55	4.50	40.00

Lodense. Ligustrum nanum compactum.

Dwarf type. Specimen plants.			
24-30 inches.....	.55	4.50	40.00
18-24 inches.....	.40	3.50	30.00
15-18 inches.....	.35	3.00	25.00

RHODODENDRON, Hybrids.

Assorted colors, with buds. Seedlings.			
18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.00	9.00	85.00
9-12 inches.....	.75	6.50	60.00

Pink Pearl. Heavily budded.

30-36 inches.....	3.25	30.00	
24-30 inches.....	3.00	27.50	
18-24 inches.....	2.50	22.50	
15-18 inches.....	2.25	20.00	
12-15 inches.....	2.00	17.50	

Caractus, Dark red.

Cynthia, Rosy red.

Doncaster, Dark red. Very slow growing.

Michael Waterer, Scarlet.

18-24 inches.....	2.75	25.00	
15-18 inches.....	2.50	22.50	

SKIMMIA, Japonica.

Compact. Rich scarlet berries. Best in partial shade.

18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.00	9.00	85.00

STRANSVESIA, Davidiana.

Pale pink blossom.

2- 3 feet.....	1.10	10.00	90.00
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VINES AND CLIMBERS

BITTERSWEET , <i>Celastrus scandens</i> .	Each	Per 10	Per 100
Crimson berries all winter.			
3 year.....	\$.30	\$2.50	\$20.00
2 year.....	.25	2.00	17.50
CLEMATIS , <i>Anemone. Clematis Montana</i> .			
Pink flowers in April.			
3 year.....	.40	3.50	30.00
2 year.....	.35	3.00	25.00
Jackmani.			
Large purple blossoms in summer			
3 year.....	.65	5.50	50.00
2 year.....	.55	4.50	40.00
Sweet Autumn. <i>Clematis paniculata</i> .			
Fragrant white blossoms.			
3 year.....	.40	3.50	30.00
2 year.....	.35	3.00	25.00
 Creeper , Boston Ivy. <i>Ampelopsis tricuspidata (Veitchii)</i> .			
Fine for brick or stone buildings.			
Engelmann. <i>Ampelopsis quinquefolia engelmanni</i> .			
Virginia. <i>Ampelopsis quinquefolia</i> .			
3 year.....	.30	2.50	20.00
2 year.....	.25	2.00	17.50
HONEYSUCKLE , Belgian. <i>Lonicera belgica</i> .			
Fragrant red and yellow all summer.			
Halls Japan. <i>Lonicera japonica halliana</i> .			
Fragrant white flowers. June to November.			
3 year.....	.30	2.50	20.00
2 year.....	.25	2.00	17.50
IVY , English. <i>Hedera helix</i> . Evergreen. Glossy foliage.			
3 year.....	.30	2.50	20.00
2 year.....	.25	2.00	17.50
Small leaf at same price.			
JASMINE , White. <i>Jasminum officinal</i> .			
Good climber. Fragrant.			
Winter (yellow), <i>Jasminum nudiflorum</i> . Early			
3 year.....	.40	3.50	30.00
2 year.....	.35	3.00	25.00
SILVER LACE VINE . <i>Polygonum auberti</i> .			
Rapid grower, white blossom.			
2 year.....	.35	3.00	
TRUMPET CREEPER . <i>Bignonia radicans</i> .			
Orange blossoms in July.			
3 year.....	.35	3.00	25.00
2 year.....	.30	2.50	20.00
WISTERIA , grafted stock. longcluster and free blooming.			
3 year, grafted.....	.60	5.00	45.00
2 year, grafted.....	.50	4.00	35.00
Double pink, double and single purple.			
WISTERIA , Standards or tree type.			
3- 4 foot stems (gft. purple and pink).....	.90	8.00	75.00
Prices on <i>Wisteria sinensis</i> seedlings (purple) on request.			

PORTLAND ROSES

The roses we offer below are all grown near Portland in good sandy loam soil, entirely without irrigation, thus securing a particularly fine root system, and firm, well ripened wood. They are all budded extremely low.

PLEASE NOTE. Our roses are tied in bunches of ten, and we do not break the bunches at the per ten price. If less than ten are ordered the price is 2½ cents higher per plant.

	Per 10	Per 100	Per 1000
Two year No. 1	\$2.00	\$18.00	\$160.00
Two year No. 1½	1.70	14.00	120.00
Two year No. 2	1.30	10.00	80.00

Austrian Copper, copper
 Angele Pernet, orange-apricot
 Autumn, burnt orange

Betty, coppery rose
 Betty Uprichard, coppery-pink
 Bloomfield Flame, bright red
 Briarcliff, rose pink

Caledonia, white
 Canary, yellow
 Chas. P. Kilham, orange-red
 Chateau de Clos Vougeot, dark red
 Crusader, dark red
 Cuba, orange-scarlet

Dainty Bess, single, pink
 Dame Edith Helen, pink
 Director Rubio, magenta red
 Dorothy P. Roberts, pink
 Duchess of Athol, orange
 Duchess of Wellington, yellow

Edith Nellie Perkins, orange
 E. G. Hill, scarlet
 Etoile de Feu, orange-red
 Etoile de France, crimson
 Etoile de Holland, scarlet

F. J. Grootendorst, red
 Feu Jos. Looymans, yellow
 Frau Karl Druschki, white

Gen. McArthur, scarlet
 Golden Dawn, bright yellow
 Golden Emblem, yellow
 Golden Gleam, buttercup yellow
 Golden Ophelia, yellow
 Grange Columb, white
 Gruss an Teplitz, red

Hadley, dark crimson
 Henri Quella, copper
 Hortulanus Budde, red
 Hollywood, dark rose red
 Hoosier Beauty, crimson

Imperial Potentate, pink
 Independence Day, orange
 Irish Fireflame, orange pink
 Ivanhoe, old gold

Joanna Hill, clear yellow
 Jean Forestier, orange
 Jones Cavalier

Kaiserin, white
 Killarney, pink
 Killarney Brilliant, crimson
 K. of K., velvety scarlet

La France, silvery pink
 Lady Ashtown, deep pink
 Lady Forteviot, golden yellow
 Lady Hillingdon, deep yellow
 Lady Margaret Stewart, yellow
 Lord Charlemont, crimson
 Los Angeles, flame pink
 Lulu, orange pink

McGredy Scarlet
 Miss Lolita Armour, yellow
 Miss Rowena Thom, pink
 Mme. Butterfly, pink with yellow
 Mme. C. Testout, pink
 Mme. Ed. Herriott, coral red
 Mme. Jules Bouche, white, salmon center

Margaret McGredy, oriental red
 Moss Red
 Mrs. A. R. Barraclough, pink
 Mrs. Aaron Ward, Indian yellow
 Mrs. E. P. Thom, lemon yellow
 Mrs. C. E. Van Rossem, copper
 Mrs. Henry Bowles, salmon-pink
 Mrs. Henry Morse, pink
 Mrs. G. A. Van Rossem, red
 Mrs. Lovell Swisher, salmon-pink
 Mrs. P. S. Dupont, yellow
 Mrs. Sam McGredy, copper

PORTLAND ROSES—Continued

Olympiad, oriental scarlet.....	Sensation, scarlet.....
Old Gold, single, orange.....	Shot Silk, cherry red.....
Ophelia, pink.....	Sir David Davis, crimson, yellow base.....
Padre, coppery scarlet.....	Souv. de Cl. Pernet, yellow.....
Portadown Ivory.....	Souv. de G. Pernet, red.....
Pres. Herbert Hoover, orange to scarlet.....	Sunburst, deep apricot.....
Radiance, pink.....	Talisman, gold to cop. red.....
Rapture, dark pink.....	Ville de Paris, yellow.....
Red Radiance.....	Wilhelm Kordes, golden salmon...
Red Talisman, red.....	W. E. Chaplin, deep-crimson.....
Rev. F. Page Roberts, yellow....	Western Gold.....
Rose Berkeley, salmon-pink.....	
Roslyn, yellow.....	

POLYANTHA ROSES

Baby Doll, golden yellow.....	Golden Salmon, pink.....
Baby Jesse, orange-red.....	Gruss an Aschin, yellow-pink.....
Crimson Baby.....	Ideal, dark scarlet.....
Chatillon, shell-pink.....	Kirsten Poulsen, bright scarlet...
Edith Cavell, deep crimson.....	Mme. Cecile Brunner, cream-pink.
Erna Teschendorff,.....	Perle d' Or., light orange.....
Gloria Mundi, orange.....	Triumphe d' Orleans, cerise red...

CLIMBING ROSES

American Beauty, rosy crimson...	Marechal Neil, yellow.....
American Pillar, crimson pink....	Mme. Butterfly, pink with yellow base.....
Betty Uprichard, coppery red....	Mme. Caroline Testout, pink....
Chas. P. Kilham, orange red.....	Mme. Cecile Brunner, cream-pink.
Chateau de Clos Vougeot, dark red	Mme. Ed. Herriott, orange.....
Cloth of Gold.....	Mme. G. Staechelin, pink.....
Dame Edith Helen, pink.....	Mrs. Aaron Ward, Indian yellow.
Dorothy Perkins, pink.....	Mrs. E. P. Thom, lemon yellow...
Dr. Van Fleet, flesh pink.....	Paul's Scarlet.....
Edith Nellie Perkins, orange.....	Pres. H. Hoover, orange to scarlet.
Emily Gray, buff yellow.....	Shower of Gold, yellow and or....
Gen. McArthur, red.....	Silver Moon, cream.....
Golden Emblem, yellow.....	Souv. de. Cl. Pernet, yellow.....
Gruss an Teplitz, red.....	Sunburst, yellow.....
Hadley, crimson.....	Talisman, gold to copper-red.....
Kaiserin, creamy white.....	Tausendschoen, pink.....
Los Angeles, coral pink.....	

STANDARD OR TREE ROSES

No. 1 Grade, \$1.15 Each, \$10.00 per 10	
No. 1½ Grade, \$1.00 Each, \$8.50 per 10	
Autumn, burnt orange.....	Miss Lolita Armour, yellow.....
Dame Edith Helen, pink.....	Miss Rowena Thom, pink.....
Duchess of Athol, orange.....	Mme. Ed. Herriot, coral red.....
E. G. Hill, scarlet.....	Mrs. E. P. Thom, lemon yellow..
Etoile de Holland, scarlet.....	Mrs. Sam McGredy, copper.....
Gen. McArthur, scarlet.....	Olympiad, oriental scarlet.....
Hortulanus Budde, red.....	Pres. Hoover, orange to scarlet....
Joanna Hill, clear yellow.....	Rapture, dark pink.....
Los Angeles, flame pink.....	Talisman, gold to copper red.....
Lucie Marie, apricot.....	Wilhelm Kordes, golden salmon..
Margaret McGredy, oriental red..	

ROSE STOCKS

MULTIFLORA JAPONICA —Rooted cuttings.	Per 1000
6-10 m/m No. 1.....	18.00

BULBS

During the last few years the production of Bulbs, particularly DAFFODIL and IRIS, has increased at an amazing rate here in the Portland area.

These Bulbs are clean, of excellent quality, properly dug and graded, and the prices are reasonable.

The market fluctuates somewhat, and the line is too extensive for us to publish in this catalog, but we are in a position to quote you on any quantity in which you may be interested, and your inquiries are solicited.

PEONIES

Oregon grown Peonies that have not been damaged by frost or drought. We guarantee a good grade of strong three to five-eye divisions. 25 of a variety take the 100 rate, and 250 take the 1000 rate.

Variety	Per 10	Per 100	Per 1000
Albert Crousse (Crousse).....Pink.....	\$2.50	\$20.00	\$180.00
Asa Gray (Crousse).....Pink.....	3.00	25.00	
Avalanche (Crousse).....Ivory white.....	3.50	30.00	
Claire Dubois (Calot).....Pink.....	2.25	18.00	150.00
Couronne d'Or (Calot).....White.....	2.25	18.00	150.00
Delachi.....Red.....	2.25	18.00	150.00
Edulis Superba (Lemoine).....Pink.....	2.00	15.00	125.00
Festiva Maxima (Meillez).....White.....	2.00	15.00	125.00
Lady Bramwell.....Pink.....	3.00	25.00	
Livingstone (Crousse).....Pink.....	2.50	20.00	
Louis Vanhoutte (Calot).....Red (good).....	3.50	30.00	250.00
Mille Leonie Calot (Calot).....Pink.....	2.50	18.00	150.00
Mde. De Vernille (Crousse).....White.....	2.00	15.00	125.00
Modelle de Perfection (Crousse) .Fl. Pink.....	2.50	20.00	150.00
Philomelle (Calot).....Pink and Yellow..	2.00	15.00	125.00
Rubra Superba (Richardson)....Red (late).....	2.50	20.00	
Triomphe de Lille (Calot).....F. Pink.....	2.00	15.00	125.00
Florestine.....Red (single).....	6.50		

DOUBLE PEONIES TO COLOR ONLY

Red, White and Pink.....	2.00	16.00	140.00
(Pink and White varieties usually predominate)			

*A man who doesn't owe anything is pretty well off
even if he hasn't got anything.*

HARDY PERENNIALS

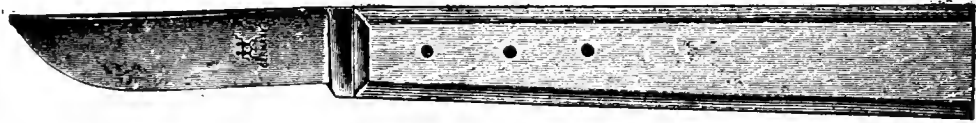
The following Perennials are grown here at Portland, and are of the very best quality. If the list does not include the varieties that you need, write us, and we will do the best we can to secure the additional stock for you.

Variety	Per 10	Per 100
ANEMONE	\$1.50	\$12.50
Jap. Alba		
Rosea Superba		
Queen Charlotte		
Whirlwind		
ASTERS (New Dwarf Hybrids, 6-12 inches high)	1.50	12.50
Countess of Dudley		
Lady Henry Maddocks		
Nancy		
Ronald		
Victor		
Daphne		
Marjorie		
Remembrance		
Snowsprite		
ASTILBE	3.00	25.00
America		
Peach Blossom		
Gloria Superba		
Queen Alexandra		
DELPHINIUM —Belladonna	1.25	10.00
Bellamosum; Gold Medal Hybrid	1.50	12.50
Wrexham Hybrids; Iceberg White	1.75	15.00
DICENTRA SPECTABILIS —2 to 4 crowns	1.50	12.50
5 to 6 crowns	2.00	17.50
DORONICUM CLUSI —Excelsum	1.50	12.50
GYPSOPHILA —"Bristol Fairy" Grafts, field grown	3.00	25.00
HELLEBORUS —Niger Altifolius, 3 year	5.00	45.00
1 year	2.00	15.00
LILIUM Pardalinum Giganteum (Sunset Lily)—4-5 inches... 3.00	3.00	25.00
6- 8 inches	4.00	35.00
8-10 inches	6.00	50.00
PAPAVER ORIENTALIS (Field Grown)		
King George		
Mrs. Wm. Borsch		
Perry's White		
Mrs. Perry		
Salmon Queen		
Lord Lambourne	2.00	17.50
Mrs. Fisher	2.00	17.50
Wunderkind	2.50	20.00
P. V. Louise	2.50	20.00
Mixed, choice named	1.50	12.50
PHLOX — Paniculata (Decusatta)	1.25	10.00
Athis		
Jules Sandeau		
Rijnstroom		
Thor		
Beacon		
Mrs. Jenkins		
R. P. Struthers		
PHLOX — Paniculata (Decusatta)	1.50	12.50
Apollo (Red)		
B. Compte		
Camilla (Salmon)		
Count Zeppelin		
E. I. Farrington		
H. B. May		
Lassburg		
Baron van Dedem		
Betty Lou		
Comus (Cherry Red)		
E. Campbell		
Feuerbrand		
Innocense (White)		
VIOLETS	\$1.25	10.00
Baroness Rothschild		
Prince of Wales		
Empress Augusta		
VIOLETS	1.50	12.50
Double Russian		
Rosina, Pink		
VIOLETS —Charm	1.75	15.00

NURSERYMEN'S SUPPLIES

BEST VALUES AT MINIMUM PRICES

Prices subject to change without notice. f. o. b. Portland, Oregon.



BUDDING KNIVES

Henckel's

Stationary Handle No. 312½	\$.75 each
Pocket Budder, Bone Tip, No. 715B	1.50 each
Pocket Budder, No. 780B	1.50 each

Holley

Stationary Handle	.40 each
Pocket Budder, No. 11097	.60 each
Pocket Budder, Bone Tip, No. 15096	1.00 each

Ulster

Stationary Handle, No. 150	.50 each
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GRAFTING KNIVES

Henckel's

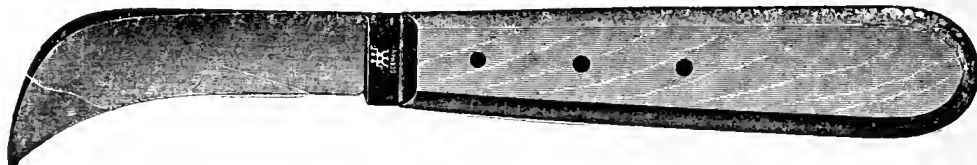
Stationary Handle, No. 304½	1.00 each
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Holley

Stationary Handle, No. 1	.50 each
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Ulster

Stationary Handle, No. 130	.70 each
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PRUNING KNIVES

Henckel's

Stationary Handle, No. 305½	1.10 each
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Holley

Pocket Pruner, No. 11092	1.25 each
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Ulster

Stationary Handle, No. 10	.75 each
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PARING KNIVES

Henckel's

Stationary Handle, No. 316½	.70 each
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Ulster

Stationary Handle, No. 140	.50 each
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MISCELLANEOUS KNIVES

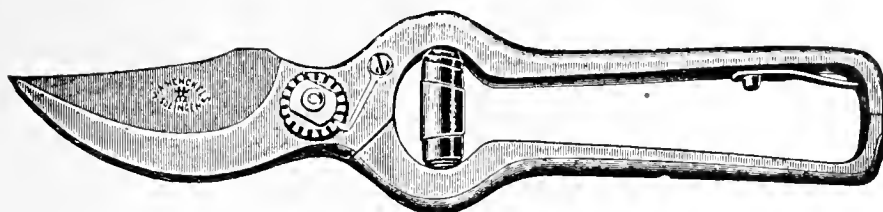
Harrington Cutlery Co. Dexter Shoe Knife (used for Scion knife), either
2½-inch or 3-inch blade. .50 each

Ulster

Combination Grafter and Budder, No. 27308	1.15 each
Combination Pruner and Budder, No. 2303	1.25 each

Finger Knives. 35c each; 4.00 per dozen
Worn on the finger to cut twine.

PRUNING SHEARS



Henckel's

No. 200, 8½ inch, volute spring	\$3.00 each
No. 190, 7½ inch, volute spring	2.75 each
No. 205, 7½ inch, double brass spring	2.75 each
No. 23, 6½ inch, full polished	2.50 each
Volute springs for shears	.15 each

ATKINS-SHEARCUT (Rolcut)

Shearcut	1.50 each
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Replacement parts for Shearcut Shear:

Blade	.80 each
Saddle and Screw	.25 each
Bolt and Washers	.20 each
Spring and Rivet	.15 each
Clip	.10 each

CARBORUNDUM WHETSTONES

No. 149	.20 each
No. 145	.50 each
No. 109	1.25 each

BURLAP

Second hand Burlap, good sized pieces	6c per lb.
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FERTILIZER

“PEP”—A balanced organic plant food. An ideal fertilizer for lawn and garden.

Formula: 6% Nitrogen, 10% Phosphoric Acid, 4% Potash.

Packed in very strong paper bags and convenient to handle.

	Price to the Trade	Retail Price
25 lbs	\$1.00	\$1.25
50 lbs	1.70	2.00
100 lbs	3.00	3.50

F. o. b. Portland, Oregon.

Prices on Farm Fertilizers quoted on request.

Quantity lots can be shipped either from Portland, Ore., or Seattle, Wash.

INSECTICIDES AND FUNGICIDES

We are agents for the Miller Products Co., of Portland, and all spray materials and dust mixtures are strictly fresh and of the best quality.

We can also furnish hand power dusters and sprayers.

HORSE MUZZLES

Galvanized wire	.60 each
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MOSS

Green, in bales, about 50 lbs. each	3.00 per 100 lbs.
(Ton lots)	45.00 per ton

PAPER

Kraft, strong and tough, most economical, 24, 30 and 36 inch	8c per lb.
Ripplekraft, waterproof, elastic	13c per lb.
Crinkled Duplex, All-way stretch, 42 inches wide	13c per lb.
Waterproof lining paper, rolls 36 inches and 48 inches wide	10c per lb.
(Made of 2 layers of Kraft paper with asphalt between.)	

PEAT

Granulated Peat, Fine. Standard-sized bales	\$2.00 per bale
(In lots of 10 bales)	1.85 per bale

RAFFIA

Westcoast Brand, best quality, small lots	30c per lb.
Westcoast Brand, best quality, 25-50 lb. lots	28c per lb.
Westcoast Brand, best quality, 100-lb. lots	25c per lb.
Westcoast Brand, best quality, bale lots	22c per lb.

RUBBER BUD TIES



We are distributors for the B. F. Goodrich Rubber Co.'s Rubber Bud Strips and we also sell another brand of very high quality which we call "Supreme."

New prices will be established about April first.

GRAFTING WAX

Best Grade.....	45c per lb.
In 5 lb. lots.....	40c per lb.

SHINGLE TOW

Per Ton

Baled, car lots f. o. b. Portland, Oregon.....	\$7.00
Baled, Ton lots, called for at the mill.....	7.00
Baled, Ton lots, f. o. b. our warehouse.....	9.00
Baled, small lots, at our warehouse, per bale.....	.75

SPADES



Taper Nursery Spade

Nursery, Taper, D handle, strapped full length.....	\$3.75 each
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STRAP IRON

Black $\frac{5}{8}$ -inch, on reels, containing 300 feet.....	\$1.75 per reel
Galvanized, cut $\frac{5}{8}$ -inch by 12 inches, put up in 25 lb. packages.....	\$ 2.50

TACKERS

Markwell Tackers.....	\$5.00 each
Box containing 5000 Staples for Tacker.....	\$2.75 per box

TREE GAUGES

Circular, convenient to carry in pocket. Measures both fractions of an inch and millimeters.....	\$.65 each
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TREE COUNTERS

Can be turned back to zero on completing the count of each variety.

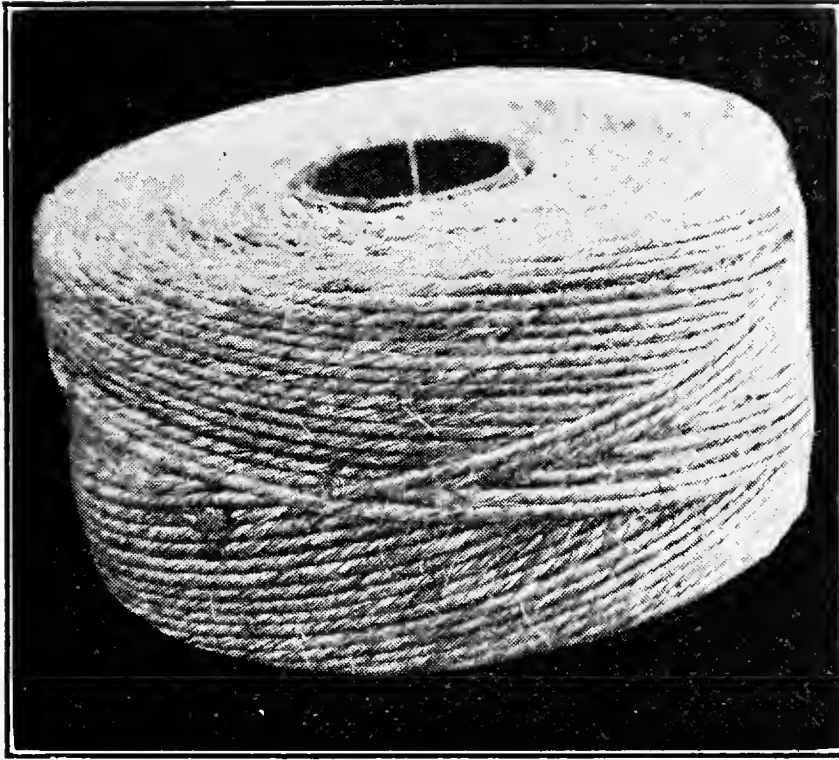
One Dial Counters, each.....	\$4.00
Two Dial Counters, each.....	8.00
Three Dial Counters, each.....	12.00

PENCILS FOR MARKING LABELS

Specially made for permanent marking on wooden labels, 10c each; two for 15c

"China Marking" Pencil, specially made for writing on metal tags where permanent descriptions are needed. Also suitable for writing on wooden tags..\$.20 each

TWINE



BALE ROPE AND TWINES

Cloverleaf, XXX fine, 2 and 3 ply, 5-lb. balls, each	\$1.50
Cloverleaf, XXX fine, 2 and 3 ply, full 50-lb. sacks, per lb. . . . .	.28
(This is the best quality of Manila Twine available)	
Jute (tube rope), 4 ply, 5-lb. balls, each	1.25
Jute (tube rope), 4 ply, 50-lb. sacks, per lb. . . . .	.23
Malaysia, XX fine, 2 and 3 ply, 5-lb. balls, each . . . . .	.90
Malaysia, XX fine, 2 and 3 ply, 50-lb. sacks, per lb. . . . .	.16
(This is the best grade Java Sisal.)	
Sisal, Fine, 1, 2 and 3 ply, 5-lb. balls, each . . . . .	.80
Sisal, Fine, on spools, or in full 50-lb. sacks, per lb. . . . .	.14

BINDING TWINE

Standard 5 lb. balls, each	\$.60
Standard 8 1/3 lb. balls, each . . . . .	.90
Full 50-lb. sack, per sack	4.75

ORCHARD YARN

Orchard Yarn, tarred, 1 and 2 ply, 5 lb. balls, each	\$.80
Orchard Yarn, tarred, 1 and 2 ply, full 50 lb. sack, per lb. . . . .	.14

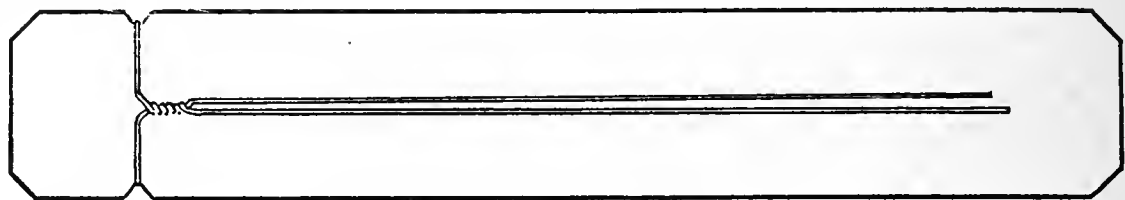
WRAPPING TWINE

Cotton Budding Twine, 3 or 4 ply	Prices on request
Cotton Twine, polished, 8 ply, 1/2 lb. balls	Prices on request
Jute Wrapping Twine, 3 ply, 1/2 lb. balls	30c per lb.

*A good business enjoys the
good opinion of good people.*

WOODEN TREE AND POT LABELS

BENJAMIN CHASE CO. (EASTERN) TREE, POT, AND GARDEN LABELS
We are distributors for the Benjamin Chase Company labels, and have found them very satisfactory over a period of many years.



		Per 1000
Painted Copper Wired Tree Labels.....		\$2.20
(If 5000 are taken at one time, the price will be reduced to \$2.10 per 1000)		
Painted Pot Labels.....	4 inch.....	1.90
Painted Pot Labels.....	5 inch.....	2.10
Painted Pot Labels.....	6 inch.....	2.30
Painted Pot Labels.....	8 inch.....	2.80
Painted Pot Labels.....	10 inch.....	3.50
Painted Pot Labels.....	12 inch.....	4.20
Painted Garden Labels.....	8 inch.....	4.50
Painted Garden Labels.....	10 inch.....	5.50
Painted Garden Labels.....	12 inch.....	8.20

PRINTED COPPER WIRED LABELS—2½ Inch



Printed One Side (varieties only), 2½ inch.....	\$1.60
PRINTING. Can only be done at the factory and not less than 100 of a variety are printed.	
Customer's name and address (two lines) can be printed on the back of labels. Please ask for quotation.	
Orders for quantity lots (Chase Labels) are shipped direct from the factory, freight collect, and we can allow the following discounts:	
Less than 6,000.....	List Price
6,000 to 40,000.....	10%
40,000 to 80,000.....	15%
80,000 and over.....	20%

PORT ORFORD CEDAR LABELS

	Plain Per 1000	Painted Per 1000
Copper Wired Tree Labels.... 3½ inch.....	\$1.70	\$2.10
If 5,000 are taken at one time, the price will be reduced 10c per 1000 on both the Plain and Painted Labels.		
Pot Labels.....	4 inch.....	1.50
Pot Labels.....	5 inch.....	1.70
Pot Labels.....	6 inch.....	1.90
Pot Labels.....	8 inch.....	2.50
Garden Labels.....	8 inch.....	3.50
Garden Labels.....	10 inch.....	4.50
Garden Labels.....	12 inch.....	6.50
(Tree and Pot Labels packed 1000 in carton; Garden Labels 250 in carton.)		

METAL LABELS FOR PERMANENT MARKING

COPPER, reinforced with strong eyelet and copper wired, 2c each, \$15.00 per 1000 (Easily marked with an ordinary pencil.)
Same label, attached to galvanized wire stakes 8" long, 3c each, \$25.00 per 1000
Same label, attached to galvanized wire stakes 15" long, 4c each, 30.00 per 1000
PAPER, Iron wired, for temporary use. Made of tough Manila with reinforced eyelet..... \$1.75 per 1000

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THE STRAIGHT ROAD



THE Air Mail roars swiftly and safely to its destination in spite of storm and fog and darkest night. Light beacons and the radio-beam help the pilot hold it to its course.

Through hard times and prosperity, the confidence of its customers binds a successful and established business to those policies on which it was founded and by which it grows. That bond allows no detours or compromises with quality. The straight road that maintains its unquestioned integrity and reputation for fair dealing may not always be the easy road but is the only course this company can take and be faithful to the confidence of its customers.

